

CONTENTS

ETHICS AND VOLUNTEERS

PAGE

1	ETHICS - GENERAL
2	LAWYERS NEED ETHICS TOO
4	HOW DOES INTEGRITY RELATE TO ETHICS?
5	EXAMPLES
9	MORE EXAMPLES
10	LEADERSHIP EXAMPLES
13	INTEGRITY
14	VOLUNTEERS – NEED FOR
17	VOLUNTEERISM
19	VALUES
19	LEADERSHIP – LIONS
23	CAN YOU MAKE A DIFFERENCE?

PRESENTATION

ETHICS AND VOLUNTEERS

“In the beginning” were my first words in my first Jury speech as a lawyer which I began with “after much concerted effort and hours”. I had just finished the words “In the beginning”, when the judge stated, “Counselor, we have a rather busy schedule for today, and I wonder if you could start with the Flood today”. This was my first appearance before the judge and a jury, and for some reason I thought it was really unethical for him to suggest that to me as a new lawyer. However, I thought of my first client who came into the office and asked some questions. I spent quite a bit of time with him and probably spent an hour or so on my knowledge that I had learned after nearly three years in Baylor Law School. He got up and started to leave, and I asked him if he was going to pay for it? He looked at me and said “What fer?” I said, “Well of course it would be for my advice that I have given you.” He looked at me as he walked out of the room, and said “I decided I didn’t want it”. Well, fortunately things improved by my next encounter as I received some watermelon and homemade butter. I knew I had improved as my dad received chickens, eggs, cantaloupe, green beans, etc. quite frequently.

I hope this is not your decision today. When I began my law practice, back in my hometown, most of the town felt I was still wearing short pants. Even after serving 2 years in the Army and 1 year in Japan during the Korean Conflict plus Baylor Law School, when the same gentleman came back and asked how much I would charge for three questions, I told him I would charge \$150.00 for three questions. He immediately said “Outrageous!” “That is entirely too high, and I don’t know how I could pay it”. Since I had now practiced law for three years I said, “Well that’s two questions, so now what is your third?” I thought that was ethical because I had forewarned him of the charges. However, sometimes the general public, unless they have had a favorable experience, do have some question about Ethics in the legal field. Now after some sixty years in the practice of law, I find there have been ups and downs in the question I am going to ask you. “Are we sweeping Ethics under the rug?”

Three questions that we could ask ourselves are the following:

1. Are Ethics fashionable?
 2. Do I take Ethics serious?
 3. Do I understand Ethical Conduct?
-
1. We have lived and are living in one of the most exhilarating and exciting times of modern technology along with discord among individuals and countries. However, Ethics have been fashionable for thousands of years.

There is no question that we live in a global world. We can board a flight and reach nearly any part of the universe in a rather short period of time even though it might require an hour of travel to get to the airport and another hour of standing in line to go through security. Ethics, however, is a global word as it comes from the Greek word "Ethos" for character. Ethics has been defined by the Harvard Business Review "as a set of moral principles or values to guide behavior". Ethics should be the name for one of the values where we established right from wrong.

Sometimes I wonder about the definition that we might use. Just one word. Recently I had a fellow come up to me at a meeting of volunteers and asked me to define a will. I immediately began to give him a short version of a will which was intended to take a few sentences, he said "No, I want you to do it in two words"; I looked at him and said "Well, I don't know that I can do that and be fair to you". Then he explained the lexophile and said "Well, I have the answer," It's a "Dead Giveaway".

Lawyers Need Ethics Too

One poll of 7,000 families by a New York research organization of fifty products and services showed that Americans think chicken and video rentals are terrific buys while hospitals and lawyers charge too much.

Peter Brown, a New York lawyer, in the book Rascals noted that lawyers today are greedy rascals affected by narcissism and egotism and further stated that the manners and morals of lawyers have been in steady decline. Also lawyers don't respect themselves all that much, according to a survey by the *National Law Journal* and West Publishing Company of more than 1,000 lawyers around the nation. Asked what lawyers least like about other lawyers, 56% cited obnoxiousness, 34% said conceit, 29% cited greed, and 24% decried inflexibility. But when asked what they like most about other lawyers, the most common answers were intelligence 54% and integrity 46%.

Lawyers have reason for self-doubt. Less than 25% of Americans who responded to a Roper Poll expressed confidence in attorneys. One out of three polled – later - accused lawyers of giving clients wrong information or charging too much.

Caroline Corbin, in her book Strategies 2000, indicates that there will be a shift from living at the speed of light to the development of stable human relationships; but we must have a caring people – people who treat their fellow men as they would like to be treated.

Society indicates that we will not take ethics seriously until we care for other people seriously. If we are going to understand ethical conduct, people must understand what ethics means, how it can be used, how you can live ethically, and how you can teach ethics. There is one value, one core word that is the glue that holds all other values together – integrity. What is your definition?

Actually, it is fairly simple, isn't it? Is it truthful? Is it upright? Is it fair? Is there freedom from deceit or fraud? We have all heard the adage that honesty is the best

policy, but actually honesty needs to be a way of life. There was a time when people dealt from an ethical base in their lives, but things began to change for the worse and unethical behavior became more common, even applauded. Those acting ethically or showing loyalty to an employer evoked snickers and sneers from others.

Integrity is something that must be thought of as a valuable commodity, one that no one can take away from you even in times of despair and economic difficulty. Leaders of the sales world are known as much for their personal integrity as for their sales skills, and leaders of the free world are known and remembered for their values as well. There is not a business profession or organization that is not initiating awareness in order that their entity is not tarnished. Even the Internal Revenue Service made 17,000 of its employees sit through integrity awareness briefings during 1990 and 1991. And more attention is now being given by the tax collectors to consumer issues.

As I look back, I think about the fact when I was one director out of fifteen directors of the State Bar of Texas in 1971-1974, and there were approximately 20,000 lawyers. Now some forty years later there are over 65,000 lawyers. Therefore, just in addition to time and way of life, the numbers grow to some extent because of the tripling of the population. Regardless of the percentages, the professions involved believe the percentage of any profession or any organization or school or family is higher than it should be. We all need to realize the importance of controlling our own destiny or assisting in taking control and putting that integrity in the image of our professional organization.

Individuals are responsible for their actions to preclude such actions of an ethics committee of any business or organization. If we care, ethical conduct will be improved and our profession will be improved. Societies change only when individuals change.

There are going to be changes in society and there are going to be changes in the legal profession. Are you ready to change?

A minister, after taking over a small church, aimed his first sermon at the evils of drinking. Afterwards, one of the deacons suggested that, in the future, he steer clear of that subject because about a fourth of the church's members worked at a nearby brewery.

So, the second Sunday, the preacher lashed out at the evils of gambling. Another deacon drew him aside and informed him that about a fourth of the church's members worked at a race track.

On the third Sunday, the preacher's message was built around the evils of smoking. Still another deacon told him that about a fourth of the congregation was composed of tobacco farmers.

On the fourth Sunday, the preacher chose as his subject the evils of selling contaminated food in Denmark.

He changed.

As attorneys, our code of professional responsibility is changing. The Supreme Court has already addressed some of the ethical issues facing the legal society.

Consider these questions:

1. Is it right to prepare pleadings and interrogatories only on the basis of what is in our word processor or computer?
2. Are our fees based on the quantities of material rather than the quality of our work product?
3. Is it ethical to file volumes of interrogatories and discover that 80% of them do not apply to issues involved in that particular lawsuit?
4. Should you take a case when some other person could better serve the needs of your client? (For instance, marriage or family therapists?)
5. Should you destroy damaging documents you were obligated to produce in response to a discovery request?
6. Do we care about our employees?
7. Do we examine ourselves and make certain that we are setting an example of ethical conduct?

We have rules of conduct; we have seminars on legal ethics; but we must motivate ourselves not only to understand what is ethical, but also to act in an ethical manner. If you merely glance through the basic topics of our code, you will find that integrity and honesty are the core of the entire code. It is much more satisfying to be able to say, "I did it because I ought to – it was the right thing to do," rather than "I did it because I was compelled."

HOW DOES INTEGRITY RELATE TO ETHICS?

We do give a lot of lip-service to the word integrity, and most of us agree it is much needed in today's society. In a previous conversation, I had a discussion to define the word ethics with one word. My answer was "integrity". (Lexophile history)

Kenneth Blanchard and Dr. Norman Vincent Peale wrote a fine book concerning ethics and suggested an ethics check which consists of three questions. (Now let's stop right here and realize that when we talk about any of these principles, any of these values, or any of this involvement, we are talking about something that applies to personal, family, and business affairs.) Their ethics consisted of three questions:

1. Is it legal?
2. Is it balanced? (That is, is the decision going to be fair, or will it heavily favor one party over another in the short or long term?)
3. How will it make me feel about myself?

The legal question gets you to look at existing standards.

The balance question activates your sense of fairness and rationality.

The last question focuses on your emotions and your own standards or morality.

I gave a speech in 1991 at Angelo State University on “Marriage and Family Therapy” and talked about the future. I asked the audience, “Which of these inventions do you think we could see in the twenty-first century: (A) a hypersonic plane that takes you from New York to Tokyo in less than three hours; (B) a magnetically levitated train that travels 300 miles an hour; (C) a voice-activated wristwatch computer that simultaneously translates from English to any foreign language; (D) a pill that can temporarily increase your memory by four hundred percent, (really looking forward to this), (E) pigs the size of cows, cows as big as elephants, and even genetically altered human beings, or (F) all of the above?”

If you answered all of the above, you’re right on the money. And, what’s more, we’re not talking about the year 2100. This amazing technology has affected us or will begin to affect us within the next twenty years, according to Don C. Reynolds, investment counselor from Fort Worth, an educator and worldwide speaker, and a mentor of mine from the North Texas Speakers Association.

I realize many non-Texans can’t appreciate the proportions of my native state. Many are shocked to learn that Ballinger is about 450 miles from El Paso. But everything in Texas is not big. Ballinger itself, I tell people, is about 5,000 people on a Saturday night. And for entertainment we used to go down to the theater and watch the corn pop or go to the Safeway store and watch them unload. And the bigger guys liked to go down to the Greyhound bus station and watch the dog get off the bus to tinkle.

We have a new traffic light, and the Chamber of Commerce is going to decide the color. We don’t have a United Fund; we just exchange gifts.

But my ancestors came from eastern Tennessee, where we recently attended a convention and were praising the interstate highway system. We were told about the older couple driving on the freeway and seeing a sign that said “Eat X-Lax and stay young.” So they got off the highway and found a store and got some X-Lax.

Soon after they resumed their trip they saw another X-Lax sign, so they got off the main road and found some X-Lax and took it to stay young. This happened several times before the husband leaned over to his wife and reported, “I’ve just done a childish thing...”

A. EXAMPLES

We’ve had the free advice that I received with my first client, now I will let you give me some answers:

1. A politician was approached by a very important businessman who said he would like to give him a new car. The politician immediately said no, he couldn’t accept because it would be unethical. The businessman said okay, I will sell you one for \$50.00. What should be his answer?

Well, my understanding was, his answer was “fine”, but if that is the case I believe I’ll take two (2).

2. It amazes me that this would happen in a small town, or in any town, but I know that it does. My Municipal Judge was telling me about a telephone call that she received – said, I am Judge So&So of the Municipal Court of Such&Such Town, and I wouldn’t ask this except that I know the requests you get sometimes, but my son was caught speeding in your city/town and he is only sixteen years old, a junior in high school. I’m sure he won’t get caught again and from one Judge to another, I thought you might make it disappear. Is that ethical?
3. The question was also asked my Judge – You know the City Judge in San Angelo? And she said, Yes. Well, since you know him, you think you’d be able to talk to the Judge and see if you could get my son’s ticket dismissed? Is that ethical?

You will always find that if you stick by the rules, it makes it a lot easier. It is not always that way because while it makes a job easier, it is not always that simple; but I have found that sometimes there is a conflict between large town lawyers and small town lawyers especially in Municipal Court. Sometimes it’s just because people do not listen or they do not want to listen. Some judges set it out in writing very explicitly as to the fact, for instance, that they make no deferred dispositions unless it is specifically set out such as taking a driver’s education course for speeding tickets. It’s about like Billy, who was one of those big, robust individuals. He attended church one Sunday and everybody was so very surprised to see him there, including the pastor. However, the pastor, as he had always done, asked if anybody had any problems would they come down to the front. Well of all people, here comes Billy, tromping down the center aisle, comes to the front, the pastor asks him in confidence what his problem was, he says, “hearing”, and the pastor says please kneel down and close your eyes. As he did so, the pastor put his hands upon his head and prayed, and prayed, and prayed, and prayed. He finally ended his prayers and turned to Billy and said, “Did that help?” Billy said, “I don’t know, my Hearings not till next Thursday.” So sometimes it helps to listen also as far as conduct in our legal practice to problems that our clients may have.

4. My next point is about the fact that I come from a family of lawyers. When I was growing up I didn’t have any desire to do anything else except to be a lawyer. I had two great-uncles who were lawyers; they both graduated from the University of Texas at the same time as they were that close in age. My dad was a lawyer as well as the county school superintendent for a small town in our county, a five teacher school, and he studied at night and went to the University of Texas in the summer in Austin and then passed the Bar Examination. You didn’t have to have a lot of schooling as long as you passed the Bar Examination. He was later a County Judge and a District of Attorney in San Angelo for about 20 years.

During that time we were partners and we had a very close relationship as I practiced no Criminal Law.

One of my great-uncles, Henry Grindstaff, was DA in Haskell at one time but ended up in the small town of Rotan. When he passed away in the 50's I had to settle his estate. He had a lot of rental property besides being involved in a law practice. It was very difficult to get everything settled. One of the situations that I had to solve was that of evicting an individual from her house. I had sent many letters and finally had to ask for a hearing from the only Justice of the Peace in the county, which was in Rotan. The JP was a man of elderly age who had no official public office and I had to ask several people where his office was and nobody knew and finally I got hold of him by phone and he told me where his office was so I went there for the hearing and I saw the person that had lived in the house and naturally she had no representation there. She weighed close to 400 lbs. His office would only hold three people; four chairs and one fan, one big revolving fan. I was surprised to see the situation even though I was from a small community. He already had the setup that he wanted when I arrived with my client and aunt and my chair was so situated that it was across from that of the 400 lb. person and directly behind her was the large fan.

I don't know what the temperature was that day but I felt like later on that we were traveling and had a conference with the mayor of Casablanca, Morocco and we both had on suits and there was one small ceiling fan as you would see in the movie Casablanca and the temperature on that particular day in Morocco was 118° and was the hottest place in the world and they only served hot tea on those occasions, and I felt like that was the situation in our case. During the entire meeting, her arms were raised and my suit was completely moist with moisture from my sweat and I probably weighed only 185 lbs. at that time, much less than the lady across the aisle from me whose arms were raised and who "sweated like a Turk" as the expression goes and the hearing was drawn out longer than I anticipated and I became moist again, even though I did not have on a coat, but did have on a tie and was not only sweating but needed to go to the bathroom.

My question to you is: Would it be ethical for me to ask for a continuance to a cooler day or would it be ethical for me to ask for a change of venue to another building or would it be ethical for me to ask the Justice of the Peace if we might rearrange the seating and let him sit where I was sitting and I could have his seat. AGAIN, I think the answer is obvious.

In the May 3, Standard Times of San Angelo a story reported a State Representative accused of participating in efforts to list witnesses who actually hadn't come to the Capital to testify on banning Red Light Cameras and what was known as "padding the list".

Suspensions – I noticed in some of the last magazines.

Engaged in conduct involving

1. Dishonesty
2. Fraud

3. Deceit
4. Misrepresentation

WHAT WOULD YOU CALL THIS?

One of the last comments I read was in the Texas Municipal Court - Justice Court News wherein it said that the Judge:

1. liked writing judgments,
2. there were absent pleas,
3. he or she issued criminal summons in civil cases,
4. lack of jurisdiction,
5. he or she used her judicial position to obtain favorable treatment, and
6. **THAT THE WIDESPREAD MEDIA ATTENTION BROUGHT DISCREDIT UPON THE JUDICIARY AND THE ADMINISTRATION OF JUSTICE.**

Disciplinary Actions:

References the March 2015 Volume 78 number 3 Texas Bar Journal

Texas Bar Journal

1. In one case the lawyer did not file a brief on appeal.
2. In another case the lawyer failed to properly communicate with a client regarding the true status of her case.
3. In another case the lawyer failed to comply with minimal continuing legal education. 1.1 (c) failed to comply with requirements regarding annual registration, including the payment of bar dues, payment of disciplinary assessment. 5.5 (a) practiced law in violation of the regulation of the legal profession in that jurisdiction from which he came.
4. Lawyer committing professional misconduct by violating rules 1.01 (b) (1) Prohibiting a lawyer from neglecting a legal matter entrusted to the lawyer. 1.01 (b) (2) prohibiting a lawyer from frequently failing to carry out completely the obligations that the lawyer owes to a client. 1.15 (a) (1) Requiring a lawyer to decline representation of a client or, where representation had commenced to withdraw from the representation of a client, if the representation will result in violation of Rule 3.08
5. The lawyer violated rules 1.01 (b) (1) 1.01 (b) (2) and 1.15 (a) (1). The lawyer was ordered to pay \$7,500 in restitution and \$5,000 in attorneys' fees and direct expenses. The lawyer filed a notice of appeal on Jan. 20, 2015.
6. An evidentiary panel of the District 4 Grievance Committee found that upon termination of representation, the lawyer failed to refund any advance payments of fees that had not been earned. Violation of rule 1.15 (d). He was ordered to pay \$15,000 in restitution and \$650 in attorneys' fees and direct expenses.

Now for a pop quiz.

1. Are we sweeping ethics under the rug?
2. Do we take ethics seriously?
3. Define ethics with one word as I was asked to define a will.

What is the first thing people think about when dealing with you?

1. Can I trust you?
2. Can I trust your knowledge?
3. Can I trust your integrity?
4. Can I trust you about the service you are selling?

Partial answers might be

1. Yes, ethics have been fashionable and should be fashionable.
2. Yes, we do take ethics serious if we care for people.
3. Yes, we must as a profession understand ethical conduct – use it, live it, teach it. This cannot be done overnight, but it can be improved upon.

B. EXAMPLES

Trey Appfel, President of the State Bar, March 2015

Motivates attorneys to higher level of service to their clients and their community.

Alan K. Dubois, President-Elect State Bar

Hit bottom with alcohol. Took on service work that provided opportunities to “play it forward” with immediate benefits.

Service – one of my mentors was Judge Abner V. McCall, taught me evidence, was Dean of Baylor Law School, President of Baylor University, served on the Supreme Court as Judge – Because in his wisdom and values and by serving on 30 different boards statewide believed service was building a better society.

March 2015 Bar Journal, page 210

“HONESTY IS THE BEST POLICY”.

It’s time to disclose the lack of jury trial experience. The ever increasing costs of trials, the availability of alternant dispute resolutions has come forth because of the clients’ loss of faith in the jury system.

The real description of a “litigator” is one who uses the litigation or court system as a primary tool to resolve the client’s problem. The problem seems to be that some of the modern litigators are making no such choice at all.

Some people have said that the premise of stories like McDonald’s hot coffee and the injured burglar recovering from the homeowners seems to be that uneducated juries are frequently wooed by sharp plaintiff trial lawyers to reach ridiculous verdicts. The point of the story suggests that juries can no longer be trusted to find the truth in both matters of liability and damage. This can only be the lawyers.

This is not always true, as some of the best lawyers I’ve ever known have been top litigators, but their practice was based on honesty in seeking real justice for their clients.

Examples:

13th century judicial bribes were common, which developed the rule of judicial ethics today holding that “judges may not receive gifts or other things of value from persons likely to come before them”. My brother-in-law is now a retired District Judge from Ft. Worth. He told me on many occasions and just recently that the easiest way to follow that rule was to follow it strictly. He would not accept payment for lunches just over the regular course of business. He said “the only way to be ethical is to follow the rules”.

Three provisions in the Magna Carta prohibited officials from taking corn or other movable goods without immediate payment. That principle which is part of the ethics codes of Texas cities, like San Antonio and Dallas, hold that a government official or employee may not use official power for personal economic benefit. Is that a matter of power?

Lincoln Savings in Houston is an example of power. There are many other cases, examples of power, that man cannot adjust to it and begins nipping off the edges and will soon find a hole in the middle.

LEADERSHIP EXAMPLES

I learned something about leadership from sheep, with which I've dealt all my life. And even though some people think they're dirty and scroungy and dumb, early on I learned the lesson in trying to assemble sheep: if you can ever get that one sheep to take the initiative to go through the gate, the others will follow (at least most of the time).

And in the process, they do little jump as they go through the gate. In fact, during these times you can put a bar over the gate and the sheep will jump over it and continue to go through. If you're nimble enough, you can remove the bar, but the sheep will still jump as if they were jumping over the bar. This is an example of animal leadership.

During my years on the International Board of Lions Clubs International - and particularly the year I was International President - I had countless opportunities to see

leadership at work, in many languages, for all shades of skin, for religious persuasions of which I'd seldom if ever heard, and in all stations of life.

And I've seen leaders in all kinds of clothes, from uniforms and crowns and robes to skirts and bathing suits.

I now suppose I paid attention to leadership in other countries because I knew, deep down, I was no more leadership material than the guy in front of the next cotton sack, and I wanted to pay close attention to the qualities of leaders to see if I might be able to adapt some of them to my own situation

Now, after more than half a century of leadership watching, I'm trying to capture those qualities in my own mind and get them on paper for others who are inspired and sometimes in awe of those who step forward and say, or imply, "Follow me..."

There doesn't seem to be an overwhelming geographical quotient to leadership - although I tend to agree with de Tocqueville that the United States probably produces more grass-root leaders simply because Americans have that unusual knack for stepping in to get things done wherever they see something that needs doing and nobody else doing it at the moment.

My passport - and recollections - indicate I've met national and governmental leaders in Casablanca, Bangkok, Karachi, and Pakistan, Seoul, Helsinki, Kuala Lumpur, Stockholm, Taipei, Vienna, Tokyo, Madrid, Canberra, Australia, Lisbon, Cairo, Wellington, Harare, Zambia, Singapore, Johannesburg, Sri Lanka, Asuncion, New Delhi, Santiago, London, Buenos Aires, Istanbul, West Berlin, Paris, Jerusalem, Mexico City, New York and Washington, D.C. - and a lot of other places that don't come to mind at the moment.

The two biggest surprises were usually how different the leaders looked - and how much they seemed to think alike.

I don't talk a lot about differences in religion, because I think that is a very personal matter; but I think at least something you might like to call "spirituality" accounts for a lot of leadership, and it answered a lifelong suspicion for me when I came across a list of the great spiritual thinkers and their commitment to what we've come to know "The Golden Rule."

We need to change the Golden Rule from the practicality of the last few years - "Do unto others first so they won't get it done unto you" - back to the original "Do unto others that you would also like done unto you".

If you desire to enrich days, plant seeds, if you desire to enrich years, plant trees. If you desire to enrich lives, plant ideals and ideas.

But Confucius was quoted some 500 years earlier: "Surely it is the maxim of loving kindness, do not unto others that which you would not have them do unto you." The Judaic code from the Talmud, some 1300 years B.C. reads: "What is hateful to you, do not to your fellow man. That is the entire Law, all the rest is commentary.

There are several other private reprimands dealing with the Texas disciplinary rules of professional conduct.

President of the State Bar of Texas – to engage, inform, and inspire you to greater service. Whether I've succeeded is for you to decide, but you inspired and thank you for your service to our profession. The key word is service. The basis for that the president stated that outreach makes a difference. They may come from a solo or small firm environment and part of this today may seem like it is small firm environment or solo firm practitioner it is that in my present case but it has not always been that way in the past. The purpose of offering practical tips and updates on issues relevant to your work have come from my two previous partners who are very ethical and more conscientious as far as their profession is concerned. Being able to call on them has helped; me because they are also ethical and believe in service.

One of my favorite characters, as far as presidents, was that of Abraham Lincoln who stated, "NEARLY ALL MEN CAN STAND ADVERSITY, BUT IF YOU WANT TO TEST A MAN'S CHARACTER, GIVE HIM POWER." Sometimes it takes power to explain a point in a case or to a group, and sometimes it takes humility to make the same presentation to the same people for the same result. We might not all want to follow the lead of Mark Twain: "Lawyers are like other people – fools on the average; but it is easier for an ass to succeed in that trade than any other."

"The more I see of lawyers, the more I despise them. They seem to be natural, born cowards, & on top of that they are God damned idiots. I suppose our law firm are above average; & yet it would be base flattery to say that their heads contain anything more valuable than can be found in a new tripe."

"They all laid their heads together like as many lawyers when they are getting (sic) ready to prove that a man's heirs ain't got any right to his property."

"If we had as many teachers as lawyers, you would find it mixed as to which occupation could muster the most rascals."

Some other violations found in the bar journal were unearned fees, fraud, conduct involving dishonesty, deceit, and misrepresentation. Course I'm talking to lawyers and this is only a small percentage as I tell all groups that I am talking with that are non-lawyers.

But how many people would believe that as directors of the State Bar they talked about having a seminar again in Dallas, Houston, or Austin, but sometimes there might only be 75 people there. I suggested that we have one in West Texas and I would guarantee there would be more people, and they asked "Where?", and I said Lowake, and one of the prime Directors looked on the map and said he could not find Lowake, and I said, well, it's there and they even have a landing strip by the steakhouse that the speakers who didn't want to stay in San Angelo could fly in and fly out the same day. So they said, "How could you guarantee more than we've been having?" I said, well, we'll have steak at lunch, then we'll have more steak at dinner, and along with some beer that would probably be served and it would be close enough that they could go home or stay overnight in San Angelo, and I would guarantee there would be close to 200 there. They said, "What would we call it?" and I said we would call it "The Cottonpatch Conference", because of the fact that the landing strip was out in the middle of the cotton patch across the road from the steakhouse. Sure enough, we had 225 lawyers from Midland, Odessa, San Angelo, Abilene, and many other places; even

some from Lubbock that attended the Conference. I would have to admit that it was one of the best.

You can look in the paper every day, I can find at least 3 or 4 ethics violations. In the Ft. Worth paper April 2, 2015. "Gov. Greg Abbott embraced higher ethical standards for elected officials when he spoke to a joint session of the Legislature in February."

INTEGRITY

There are several words that would define integrity and there are probably several one word definitions that would define it in a general, but yet in a specific sense - and to me - one of those words is honesty. Included in that, we might cite responsibility, accountability, courage. If you have real integrity, you will have no place for fear.

A man grew up on a farm where they raised milk cows that had to be milked day and night without a single exception, "Come Hell or High Water" as the farmers put it. No matter what, it was his chore to milk. No problem ever got in the way of what he had to do because it was his responsibility, it was his accountability, and integrity left little room for fear. You can look at the most important documents or books of years and to me you would find that integrity and honesty are the core.

One of the wonders of the world is the Great Wall of China that extends for more than two thousand miles along the border between Mongolia and China. It was built in the third century before Christ by the emperor Shi Huang Ti, who used 300,000 laborers, mostly prisoners. The wall was erected 20 to 50 feet high and 15 to 25 feet thick, with towers at regular intervals. And do you know that no army ever breached that wall in combat? They didn't need to. They simply bribed the gatekeepers and came through without having to force an entrance.

When the American General William Dean was captured in the Korean War, he was permitted to write one letter home. He enclosed a word to his son. What did he write? Did he say, "Son, go out and make a lot of money"? Did he say, "Son, I hope you do this or do that"? No. He said, "Bill, remember that integrity is the most important thing of all. Let it always be your aim."

Integrity is the glue that holds our way of life together. What our young people want to see in their elders is integrity, honesty, truthfulness and faith. What they hate the most is hypocrisy and phoniness.

What is the first thing people talk about when dealing with you and me?

1. Can I trust you?
2. Can I trust your knowledge?
3. Can I trust your integrity?
4. Can I trust you about the service/product that you are selling?
 1. Yes – Ethics has been fashionable and should be fashionable;
 2. Yes – Take ethics serious – care for people;

3. Yes – Understand ethical conduct – use it, live it and teach it. No, we cannot improve overnight as we did not reach this plateau overnight but we can begin now if we don't want to sweep ethics under the rug. It depends on you. In my inauguration speech as President of Lions Clubs International to Atlanta, Georgia, 1982, I used the words that have meant so much to me for my entire lifetime and which has been quoted as being the greatest speech in the world that consisted of ten two letter words, "IF IT IS TO BE, IT IS UP TO ME." Are you willing to be that one?

Where is the trouble with integrity? Where is the trouble with ethics? Ethics is a Greek word that comes from character.

The East Germans have said that there is one thing that their bosses told them which is true and that is the sizzle of American society. That was a few years ago but I cannot forget riding along on the top tier of a bus as it went along the wall (dividing West and East Germany) and looking over, I saw no birds. It seemed silent and I saw no life whatsoever or anything that I cared to look at or enjoy which may have been some 20-25 years ago but on the other hand I think basically we find that the free countries love America. The greatest disturbance in America is antagonism and animosity between its own people and narcissism prevails. We only think of ourselves and how it is going to affect us.

In a 1962 Minnesota case which settled for \$6,000.00, the defense lawyer knew that there was something in his file that he did not divulge to the plaintiff's lawyer showing that the plaintiff had suffered an aneurysm in the aorta of the heart. Is this integrity?

I think we will find as a society and in ethics that we will not take ethics seriously or we are going to sweep ethics under the rug until such time as we care for others and are willing to share our care and that is where volunteerism comes into being.

VOLUNTEERS - INVOLVED

Hopefully we will not find ourselves in the same situation as the jury in West Texas several years ago in a very difficult case. The jury came back out to make the announcement to the Judge, and the Judge asked them, "Have you reached a verdict?" The jury Foreman stood up and said, "Yes, we have, Your Honor." The Judge asked, "Is the verdict unanimous?" because it had to be at that time. The Foreman said, "Yes, it is, Your Honor." The Judge asked him, "Will you please read the verdict." So the jury Foreman pulled out a piece of paper and read as follows, "We, the jury, have decided not to become involved."

The Founding Fathers of our country set the stage for "We the People" to be involved in the direction that our country should go. We know the many patriots involved in early stages have been taught in our History classes and were reaffirmed to me when I attended the graduation ceremony in Lexington, Virginia at Washington and Lee University of my grandson. For the first time I read something about the University in a book I acquired and realized the school was started by George Washington as

President and Founder and was carried on down through the ages until Robert E. Lee, one of our great Generals of course, was also President of the University, a very beautiful spot where we sat at the top of the hill, looking down at the stage as the graduates passed over and received their diplomas. Right behind the stage was the home and burial site of Robert E. Lee. Even though some of these early people had different opinions, they were usually educated people that sought and fought for what they believed. This reminded me of the seventh grader who had the astounding belief in the patriot Patrick Henry. Every theme he wrote in the seventh grade, whether it applied to History or not, he always ended his theme with "Give me Liberty, or Give me Death". Finally the teacher became so perturbed that she decided that she would give them a different subject matter and theme to write. Therefore, one day she announced the theme or writing for that day would be "HORSE COLIC". She could hardly wait to receive little Johnny's paper and when she did, here's how it read:

Horse Colic

Horse colic is something that is found in horses.

It's found in the stomach of horses.

And it's caused by gas pains.

Hollering "Give me Liberty, or Give me Death"!

But do you remember Patrick Henry's words before that? He said, "But as for me". It's those "ME's" that founded the country and were involved. And it's the "ME's" that have carried on during our great life in America. It has changed and it will change even more. It is my belief that as in the beginning when so many of the Founders were lawyers, attorneys, orators, or whatever they might have been, that we as a legal profession and as individuals should follow the words of Patrick Henry: "But as for me".

We know that as one we cannot change the world, but maybe by joining hands with a few other people with common ground or beliefs in our own communities, maybe we can make these changes in our communities or cities or state. I've always believed that we have been placed on this earth to pay a little rent. The best way we can pay a little rent is to make a difference.

The next natural question is how in the world when we have a law practice, work in an office that requires us to work so many hours a day, would we have time for any voluntary work? It has happened before and will happen again, even though it is very, very difficult for younger people in this day and time, with their children playing every type of athletic game involved. I'm the greatest athletic person and fan that there is, but it is very, very difficult on weekends even to have time to do anything except to look after your children, as you should, because family should be first in all of our considerations. It does take leaders, and the general public looks to the legal profession for encouragement and direction and leadership. Leadership is difficult because Leadership is not a choice – it's a calling to truly LEAD. It is a matter of giving service to those in need. We all have different abilities, and we need to share our abilities in what ways we can. We do find it in pro bono work which is a place for volunteerism and leadership. Sometimes it is full fees that are forgiven, and pro bono is really the name of that game. I have found that even before we concentrated so much

on pro bono, sometimes if we could just make adjustments as in the olden days then it would be of assistance or help and would be a way to volunteer some of our time and expense and knowledge.

My dad always told me that leadership gives away credit and takes blame and that's not much fun. I always thought that leadership was power, control, and prestige plus it really looked cool to be a leader.

The question is, are you a true leader or are you only a follower? Do you set the standard and stick to your plan, or do you want to be accepted and approved by your peers? When you see a turtle on top of a fence post, you know that he didn't get up there by himself. If you see three frogs on a log and one frog decided to jump how many do you have left? - ...three.

Abraham Lincoln used to tell a story about a frog that fell into a deep, muddy wagon track. A couple of days later, he was still there. Frog friends found him and urged him to get out of this predicament. He made a few feeble efforts, but remained mired in his rut.

For the next few days, his friends kept encouraging him to try harder, but they finally gave up and went back to their pond.

The next day the frog was seen, sunning himself contentedly along the shore of the pond.

"How did you get out of the rut?" his friends asked.

"Well, as you know," said the frog, "I couldn't, but a wagon came along and I had to get out of the rut."

But how can we as individuals on one hand, continue to improve our own self-image and successes and at the same time be a part of a larger involvement?

Here's a great exercise to show the relation between the one and the many, the great and the small.

Select a large box and place in it as many cannon balls as it will hold. There will be some spaces between the cannon balls; add large marbles until the box will hold no more. But you will find, you can shake the box until more marbles can be placed in it. Then you might think it would be full beyond all question - but there would be room for some small type buck shot between the large elements. Then you could put in some finely granulated sand - and there would still be room to add some water. And after it all settled there would still be room for more buckshot, sand, or water.

Now, relate that demonstration to your project, your community, or any group. Where there is no space for the great, there may be room for the little. When the little cannot enter, the less can make its way, and where the less is completely shut out, the least of all may find ample room to enter.

You have to fill all the spaces to do a job well, and whether you are a cannon ball or a marble or a grain of sand - or the drop of water that fills the smallest space - there is a place for you, and there is a time for you, whether it be a year or a moment to relieve somebody for a bit.

You have the choice in your decision.

If we believe in this, when is the best time to start this process?

One of the greatest football coaches of all time, Vince Lombardi, was a fanatic about fundamentals. The people who played under him often spoke of his intensity and his endless enthusiasm for the guts of the game. Time and time again he would come back to the basic technique of blocking and tackling. On one occasion the Green Bay Packers lost to an inferior squad, and it was bad enough to lose, but to lose to that team was absolutely inexcusable. He called a practice the very next morning. The men sat silently looking more like whipped puppies than a team of champions. They had no idea what to expect from the man they feared the most. Lombardi walked into the room gritting his teeth and staring holes through one athlete after another. He said, "O.K., we go back to the basics this morning."

Holding a football high enough for all to see, he continued to yell, "Gentlemen, this is a football".

How basic can you get. He's got guys sitting there who have been playing on gridirons for 15 to 20 years who know offensive and defensive plays better than they know their kids' name and he introduces them to a football. That's like saying, "Maestro, this is a baton." Or "Librarian, this is a book." "Mother, this is a skillet." "Marine, this is a rifle."

But that simple philosophy worked. Lombardi believed that excellence, greatness could be best achieved by perfecting the basics of the sport.

VOLUNTEERISM

As volunteers you have the opportunity to set an example of the development of stable human relationships and our need to analyze our attitude in our treatment of our fellow man. Could we say that the attitude was summarized back in the days of the Lincoln Savings and Loan Branch when they said "Capitalize on this, always remember the weak, the meek, and the ignorant, they are always good targets".

Volunteers can set an example by being involved which I think is a duty of our profession. In the very beginning of the history of our country, we will find that in many, many cases, maybe the majority of cases, maybe the majority of thinking, of solid thinking has come from those lawyers who have stood up for what is right but they cannot do this by just being a lawyer and participating in the law. That is part of it, but they must also participate in various community or civic affairs, whether it's church or school systems, our service clubs or civic clubs or sororities or Masonic activities. It really makes no difference as long as we set an example.

Sometimes we are fortunate to be in a position that we have been able to travel the world and meet all the great leaders of the world and in meeting them I have tried to put down some thoughts as to what was common about that leadership and if there was a common bond that made these leaders some of them lawyers as they lead in their community, state, or nation, and I personally find that there are several qualities that

help make any person a leader or a person of influence as long as they want to be. It is time that we return to basic values, basic integrity.

Know your position in life. Know your position. Learn how to do it right. Then do it with all your might.

Are basic values difficult to ascertain?

One of the most remarkable experiences I ever had was on a visit to the Hadley School for the Blind in Chicago, Illinois. Prior to the formal meeting I had an opportunity to meet Geraldine Lawhorn. She had been a personal friend of Helen Keller and also had what I thought were the same handicaps of not being able to see or to hear.

During the introductions as I was sitting next to Ms. Lawhorn, I noticed there was another person sitting on her other side. She was holding the director's hand in her own and the aide was translating the words that were being said to Geraldine Lawhorn by tapping in the palm of her hand. It was the only form of communication Geraldine Lawhorn had at that very moment with the outside world. The thought raced through my mind. Oh, what a tremendous handicap she had.

But then Ms. Lawhorn stood up to speak, and I will never forget what she said.

"It is better to know than to see; it is better to understand than to hear."

She was not the one with the handicap; I was the one with the handicap.

Why did she have such a zest for life? Because there were two values---knowing and understanding---that were more important than the two senses---seeing and hearing---she had lost.

When should we try to determine basic values?

Danny Cox, the ex-fighter pilot who tried to take off in the jet that would eventually reach a speed of 1,200 miles per hour often told his navigator that during the flight if he said "eject" the navigator better not say "huh?" because he would be talking to himself.

That is exactly where we are today---we've been talking to ourselves. It is time for action. Weak is he who lets his thoughts control his actions and strong is he who forces his actions to control his thoughts.

Yes, it takes time for us to find the answers to the basics of values even though we have been groping for thirty years, but I think we have been saying "huh?" too many times.

But we have learned one thing: success does not come to you, you go to it. You don't buy it with green stamps; there is no paycheck until the work is done; you don't get a report card unless all of the homework is in. Success is a matter of mind, time, attitude, and patience.

Every part of the American scene needs a return to the basics. Whenever you see fragmentation and failure, there you notice a drift from the basics.

The schools have drifted from the basics, and that to the regret of society, the home, the child. The schools need a return to the basics if disciplines are to be taught, if direction is to be given, and if life is to be equipped for living and relationships.

VALUES

Do you feel that you are living at the speed of light? We have been living with personal computers, microwaves, fax machines, and cash in a flash, and are moving into the age of video telephone (cuts out a lot of talking in the bathroom), filmless cameras, robotics, laser.

But there is one intricate gadget that still gives me a problem---the greatest computer that has ever been built---that of the human mind, which is necessary for the establishment of stable human relationships. In fact, Dr. Jonas Salk says the last frontier in America that we have to conquer is the human mind.

Regardless of position, politics, or power, respect should be granted for the concept of belief in, return to, or the misplacement of values. This is true even if it is Vice President Dan Quayle, whom I at least respected for his position on values, as such.

But I thought it should be reduced to a common denominator familiar to us grassroots folks in West Texas-Quail Values.

Our nation is in the clutches of a moral crisis, and has been for years. The Josephson Institute for the Advancement of Ethics says we belong to a generation that is less anchored in bedrock ethical values than any other generation and it changes each generation.

The price tags that reflect our sense of values have all gotten mixed up. People major on minor things and minor on major things. Further, we love things and use people instead of loving people and using things.

Faith Popcorn, one of the leading forecasters in the United States, called the nineties the S.O.S. decade---save our society---the decency decade. The return to land, religion, family, values, simplicity. The decade was dedicated to three E's---environment, education, ethics. No more of the "me generation."

If you desire to enrich days, plant seeds, if you desire to enrich years, plant trees. If you desire to enrich lives, plant ideals and ideas.

LEADERSHIP - LIONS

A leader does not lead by power but by love of a fellow man. Not by force, but by example. Not by coercion, but by reasonable persuasion. Leaders have power, but power is only safe in the hands of those who humble themselves to serve.

This does not always mean that we always act in complete agreement with each and everyone in order to reach a desired purpose or goal but it does mean that we are thinking of other people who are willing to share a way of life.

You will note that some of this will overlap with some types of courtroom proceedings but other types we know that we cannot stand to be humble, but we must not be too overbearing and that's where some of the reaction of the public is to lawyers who are in the courtroom or lawyers who are in public service.

If expressing ourselves, Benjamin Franklin said, "If advancing something that might be disputed, we should not use the words 'undoubtedly' or 'arrogance' but rather 'I conceive this to be the matter in which we should act' or 'I apprehend that this is the way that this should go.'" All that are involved in service projects or work for people who only give humanitarian services, we find that they do nothing out of selfish ambition or vain conceit but from true humility, which means we consider others better than ourselves.

At the same time we can join together and even do things unintentional on our own part while exulting ourselves in pride of what we've accomplished (even though we might be the opposite of humility) but it's because we believe in sharing. It gives us deep experience that we do receive a feeling of pride in what we are doing because of the result thereof.

Given the opportunity of any one of us, we know that service organizations truly are involved locally and internationally and more activities than other organizations in this global world. Of course, I make no bones of the fact that I believe that Lions Clubs International as a service club is truly the great one. Why - it is because we think globally but act locally, which has been the necessity in underlying cause of the great growth of service in humanitarian efforts.

This is why Lions Clubs International, which is located in 206 countries and geographical locations in the world and has more countries involved than the United Nations themselves has been voted (two years ago) by the United Nations as the number one humanitarian organization in the global world. However, I have been talking about humility and I hasten to add that there are many other organizations, whether they are Rotarians, Kiwanis, Jaycees, or Optimists, I could go on down the line through many other types of organizations and would not leave any of them out on purpose, because we all serve the same purpose and that's being a benefit to our fellow man, whether it is a lawyer in a small community or a large community or some other community giving service as a lawyer in the legal field or by participating in service for organizations that need help civically or not able to provide.

I will just quickly list a portion of the paper recognizing a number of local or state and international projects.

However, before we make this list, I want to mention one of the greatest projects of our organization is a camp that was established in Kerrville, Texas in 1953 and since that time has had 67,000 kids that go through the camp that were orthopedically handicapped, blind, juvenile diabetics or other same or similar projects. Our organization has also been involved in eye glasses globally, but most importantly in

Texas, in Midland, and there is a recycling plant in Midland where eye glasses are taken and checked and redone and millions of these have been sent out from Midland, Texas and other satellite organizations in San Angelo and other places to various places in the world.

Some of the international projects are listed as follows, not merely to show that we are necessarily the best and most wonderful, but to show you the type of service or volunteer work that you could be involved in addition to our own work in our legal profession:

I have a list of activities why I am involved in community service or had to be involved in an International organization that believed in service and there are all kinds of things related in your paper on activities that shows that involvement, only very few which I will have time to mention, but some of the many activities of the Lions Clubs International which Texas has contributed to through Lions Clubs International Foundation and personally through their activities in assisting clubs and recycling efforts at the center in Midland, Texas on one occasion we know that over 6 million pairs of glasses were processed and sent all over the world and satellite operations and training centers have been established in the USA and Central America and other places.

Cape Town South Africa Club with only 1,250 members and less than 50 clubs personally feeds 60,000 people each and every day.

2,064,829 People with saved or restored sight through 45 SightFirst grants totaling \$12.39 million.

250,000 youth learning valuable life skills through 38 Lions Quest grants totaling \$1.67 million.

More than 75,777 people have clean water and access to health care through 28 International Assistance grants totaling \$377,026.

In fiscal year 2010-2011, LCIF received a record \$48 million in donations, \$13 million or 40 percent increase in donations from previous year!

Restored sight to 7.84 million people through cataract surgeries.

Provided management training for 265 eye care facilities.

Through Opening Eyes, screened more than 325,000 Special Olympics athletes and gave prescription eyewear to more than 100,000 athletes.

SightFirst restores a person's vision or prevents blindness at an average cost of \$6.

Completed more than 17 million vision screenings for children through LCIF's Sight for Kids.

Lions Eye Banks uses 25,436 corneas for transplants and provided 14,280 eyes for research and education (39 of 55 eye banks reporting data in 2011-12).

Campaign SightFirst II is enabling Lions to fund groundbreaking research in eye disease and eye health.

Trained 664,268 eye care specialists.

A gazillion hugs, handshakes and words of comfort and reassurance given to children and adults served by Lions.

Clubs reported 2,077, 949 hours of sight related service last year (Actual numbers are higher because nearly half of clubs do not report their service to LCI).

Strongly supported by many Lions clubs, Leader Dogs for the Blind in Michigan has trained more than 14,000 Leader Dogs. Lions also support other service dog groups.

Built or expanded 593 eye hospital/clinics/wards.

Provided more than 153 million treatments for river blindness.

Lions Clubs International Foundation:

- a. 1 billion in donations since 1972
- b. Lions top rating non-profit of all 1,000 largest charities inc., cancer, diabetes, heart, Red Cross, etc.
- c. Tsunami – over \$500,000 within hours

911 – Police – Fire – Ground Zero – Brandel

500 Habitat for Humanity Homes - Jimmy Carter – PDG of Lions Clubs International and former president of the United States of America

Special Olympics – eye exam and free glasses

Campaign Sight First 2 raised over \$200,000 million dollars, which is the largest amount raised by any non-governmental agency in history. As a result of that there have been over 35 million cataract operations as a result of which people can see.

Because of the work with PDG Jimmy Carter, Habitat for Humanity and River Blindness, Lions Club International was nominated for the Nobel Peace Prize.

The largest single donation ever given to the Foundation – Lions protect children from measles and its terrible side effects such as blindness, brain damage, deafness, and more. Through the One Shot, One Life: Lions helped to vaccinate 157 million children in 2012.

TO ME ONE OF THE GREATEST ACHIEVEMENTS OF LIONS CLUBS INTERNATIONAL WAS WHEN OUR ORGANIZATION WAS VOTED THE NUMBER ONE NON-GOVERNMENTAL HUMANITARIAN AGENCY IN THE WORLD BY U.N. SOMETIME IN 2012.

“What service above self means to me,” essay from the Young Women’s Leadership Academy.

Sabrina Schramm, 9th grade: Service above self means helping out in your community to the best of your ability, taking time out of your day to contribute to those

around you, and thinking about how your actions can affect someone's life. 8,000+ volunteers help out at the Tarrant Area Food Bank. Many people in our community help out in one way or another whether it's through their church, school, work, or on their own time. People who do this truly know what 'Service Above Self' means.

Pauline Onibonoje, 10th grade: However, as the speaker was talking, I realized that I haven't given myself a chance to learn what it's like to be homeless in my community. For years, I always thought that my life was full of disadvantages. I don't have a phone, I don't have my own laptop, and I can't get a job. But, when I volunteered at Mission Arlington as a freshmen, I saw that I had a lot more to be thankful for than I had ever realized. I learned that a lot of children don't have supplies for the year. They don't have toys to play with or anything new for that matter. Community service shouldn't be just a one-time thing. I believe it should be something we do EVERY DAY. Service above self means reaching out of your comfort zone and being willing to sacrifice your time to make sure your community benefits from your expertise.

Rochelle Whitfield, 11th grade: Winston Churchill said it best, "We make a living by what we get, but we make a life by what we give." "Service above self," means not expecting to receive anything in return and who is willing to take the initiative to change someone's life for the better. I want to be that person, who changes the lives of hundreds, thousands, and even millions, I thought. Service above self is the priceless generosity within us all.

Really makes no difference as long as it is you putting service above self – Whether it comes from home, church, lions, or rotary (not in any particular order)

CAN YOU MAKE A DIFFERENCE?

The result is each of us can make a difference even though it might be in a different way or a different manner. I believe that we have, we can, and we will make a difference.

If you would imagine with me the most beautiful beach in the world: white sand, rocks at one end of the beach, palm trees at the other end, and blue-green clear water that would rush to the rocks and the water crystals that would spring up from there, and the additional beauty on that beach. Onto the end of the beach comes an older man - stooped shoulders, decrepit in age, wrinkled face with long white hair; and he is leaning over and picking up one of the many hundreds of starfish and throwing it in the water; then moving to the next starfish and repeating the process - all the way down to the palm trees at the other end.

Then along comes a young boy - probably twelve to fourteen years of age - from the palm tree end, and he is watching the old man pick up the starfish and toss them into the water. He stops the old man and says, "Hey, old man, what are you doing?"

“Well, I’m moving these starfish from the beach to the water,” the old man answers. Then the boy says “Old man, there are hundreds and thousands of starfish on the beach. You can’t make any difference.”

The old man looked to the young boy but without a word. Then he leaned over and picked up a starfish and threw it into the water. Then he turned to the young man and said, “It made a difference to that one.”

Yes, you can make a difference.

There’s not a day goes by in the practice of law that there are not several people that look at you and determine from your actions, from your words, whether or not they can trust you, whether or not they think they can trust you, whether or not they’ve heard about your honesty or your values; even service to the community means a lot to some people, and to others it doesn’t mean anything.

One of my Dad’s favorite stories that I remember as a very young boy, was a story about that of an individual, a preacher, or anybody making a speech, and was very involved on the night before and trying to finish their content of the speech and his young son comes in and starts asking many questions which the father hesitates not to answer but feels that he must continue on and finally sees on the floor a picture of the paper for the next day and knowing his son likes puzzles he said “son, why don’t you take the paper and I’ll cut it into some pieces and you can piece it together”. So the father cut the paper into many different pieces and he gave it back to the young man and he went back into the next room and his father thought it would be over an hour or so before he would return. It was only a very few minutes and he returned and the father asked him, “Have you finished?” The son said, “Yes, Dad, I have.” The father said, “How did you finish so quickly?” He said, “Well, Dad, see it’s like this; when I got the man right, the world was right.” **WHEN I GOT THE MAN RIGHT, THE WORLD WAS RIGHT.**