

WHERE'S WHAT TO AVOID!





SESSION GOALS



- Step 1
 - When a reporter calls, what do I do?
- Step 2
 - Preparation
- Step 3
 - How to be interviewed

STEP 1: WHEN A REPORTER CALLS





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- What do I do?
 - Ask questions
 - Think like a reporter
 - Anticipate
 - Call them back promptly
 - Notify supervisor, Office of Communications
 - Never speak off the record

STEP 1: INTERVIEW THE REPORTER

- What's the focus of the story?
- What gave you the idea?
- Who else is being interviewed?
- Who's conducting the interview?
- How long will the interview last?

- What information are you looking for?
- Where is the best location for the interview?
- When is your deadline?
- When will the story run or air and on what platforms?

STEP 1: INVERTYOUR THINKING



- What's their deadline?
- What are the visuals?
- What kind of sound will they want or need?
- Is it a hard news story or a feature?
- Respect their enterprise stories.
- Or, make it as boring as possible.

STEP 2: PREPARE





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- Think of the questions you may be asked
 - What are the worst questions I can be asked?
- Develop three main talking points and STICK TO THEM!
- Know the facts to back up your three main points
- Bring supporting materials and/or visuals if useful





STEP 3: THE INTERVIEW





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When on camera...

- Look at interviewer, not the camera
- If seated, sit on your coattails
- Slow down and take your time
- Smile (if appropriate)

- Be yourself
- Avoid large gestures
- Don't read or appear overly rehearsed
- Check the mirror
- Assume the mic is ALWAYS on

STEP 3: THE INTERVIEW



During the interview...

- Stick to your talking points
- Follow the MOM rule
- Think soundbite
- Don't speculate
- Correct the facts (if you are right)

CONTINUED

- NEVER say no comment
- Clarify
- Silence is okay
- Listen
- Don't repeat





AND MOST IMPORTANTLY...





It's okay to say "I DON'T KNOW."

